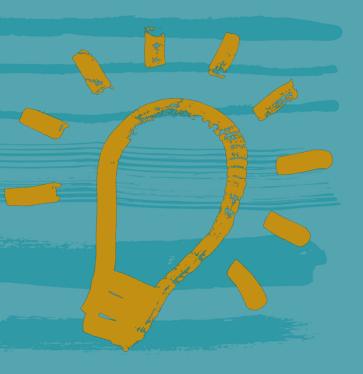
# **Everyone is Talking About ATR & QM**

#### August 2020

These training materials are not legal advice or a legal opinion. Your legal counsel should be consulted regarding the requirements of Dodd-Frank and the CFPB Rules.

#### **Customer Education**

Brought to you by: Genworth Customer Development and Process Consulting







### **Agenda**

#### In Today's Session we will cover the ATR & QM Story

- The Who & Why
  - Dodd-Frank Wall Street Reform & Consumer Protection Act
- The Enforcer
  - Consumer Financial Protection Bureau (CFPB)
- The Basic Rule
  - Ability-to-Repay (ATR) Rule
- The Agencies Reaction
  - Fannie Mae Release Notes 9.1
  - Freddie Mac Bulletin
- The Quality Definition
  - Qualified Mortgages (QM)
- CFPB References
- Genworth's QM Products
- Genworth's QM Resources & Tools

Genworth Mortgage Insurance

### The Who

# Dodd-Frank Wall Street Reform & Consumer Protection Act

#### The Dodd-Frank Bill

- Massive piece of legislation intended to address countless problem areas that are believed to have caused the financial crisis
- More than 2,300 pages long and includes 16 titles
- Dodd-Frank calls for many regulations to be promulgated over the next year to implement the provisions of the legislation
- Law enacted back in July 2010, still a lot of rulemaking to come
- 2014 enacted QM, ATR, QRM
- 2015 enacted The Know Before You Owe Disclosures aka TRID

http://www.gpo.gov/fdsys/pkg/PLAW-111publ203/pdf/PLAW-111publ203.pdf



#### The Action

#### **Dodd Frank**

In July 2010, Congress passed and President Obama signed the Dodd-Frank Wall Street Reform and Consumer Protection Act.

- Title X Created the Consumer Financial Protection Bureau (CFPB)
- Title XIV (The Mortgage Reform and Anti-Predatory Lending Act)

#### The CFPB:

Consolidates federal consumer financial protection rule-making in one place.



### The Enforcer- CFPB

As of July 2011, the Consumer Financial Protection Bureau, created with the passage of the Dodd-Frank Act, is the principal federal agency responsible for enforcement of RESPA laws and regulations.

 State attorneys general, state insurance commissioners and other state agencies also have authority to enforce RESPA

In January of 2012, President Obama appointed Richard Cordray to be the first Director of the CFPB.

Kathy Kraninger is the current Director.

In addition to requiring that they write rules to implement consumer protection statutes, the Dodd-Frank Act requires the CFPB to review some of their rules within five years after they take effect. These required reviews are called assessments.

In the news...



### **Headlines in the News**

JUNE 29, 2020

### SCOTUS rules CFPB structure unconstitutional, declines ABA's petition to hear FOM case

The U.S. Supreme Court today issued its decision in the lawsuit brought by Seila Law challenging the CFPB's single-director structure, determining that it is unconstitutional. In addition, it declined to hear the lawsuit brought by the American Bankers Association against the NCUA over the agency's 2016 field of membership (FOM) rule.



NAFCU has long held that the CFPB's leadership structure should be reformed to a commission-based model to ensure transparency and accountability and supported legislative efforts to do so.

"With today's Supreme Court decision allowing the President to remove the CFPB Director at will, it is essential Congress advance legislation establishing a bipartisan commission at the bureau to promote greater transparency, accountability and long-term stability," said NAFCU President and CEO Dan Berger. "A bipartisan board offers stable, long-term leadership that would better provide for the needs of consumers. NAFCU will continue to advocate for Congress to pass legislation reforming the CFPB's single-director leadership structure into a bipartisan board."

# **ABA**BANKING JOURNAL

#### Supreme Court: CFPB Director Must Be Removable 'At Will'

ON JUNE 29, 2020

LEGAL, NEWSBYTES, POLICY

The Supreme Court today held that the Consumer Financial Protection Bureau may continue to operate, but ruled that the bureau's single powerful director must be able to be removed at will by the president. The court said that the current legal framework under which the director may only be removed "for cause" is unconstitutional.

In the court's opinion, Chief Justice John Roberts noted that "the structure of the CFPB violates the separation of powers. We go on to hold that the CFPB Director's removal protection is severable from the other statutory provisions bearing on the CFPB's authority. The agency may therefore continue to operate, but its Director, in light of our decision, must be removable by the President at will."

The court issued its ruling in a case involving a debt relief company called Seila Law, which asked the Supreme Court to hear its appeal of a 2017 civil investigative demand from the bureau. Seila Law resisted the CID on the grounds that the bureau's structure is unconstitutional. The Ninth Circuit Court of Appeals upheld the CFPB's structure in *Seila Law*, as did the full D.C. Circuit Court of Appeals in a separate 2018 ruling.

https://www.nafcu.org/newsroom/scotus-rules-cfpbstructure-unconstitutional-declines-abas-petition-hearfom-case

https://bankingjournal.aba.com/2020/06/supremecourt-cfpb-director-must-be-removable-at-will/



Insert Text Here 5

### **Headlines in the News**



https://www.mba.org/2020-press-releases/june/mba-statement-on-the-supreme-court-ruling-in-seila-v-cfpb

Insert Text Here 6



### **CFPB Functions**

Oversees rule-making for federal consumer financial protection laws.

Supervises large banks and most non-banks for compliance with federal consumer financial laws.

Restricts unfair, deceptive, or abusive acts or practices.

Enforces laws that outlaw discrimination and other unfair treatment in consumer finance.

Enforces federal consumer financial protection laws.

Takes, investigates, and responds to consumer complaints.

Promotes and conducts financial education programs.

Collects, researches, monitors, and publishes information to identify risks to consumers and the proper functioning of markets.



### The Rule

### CFPB's Ability-to-Repay (ATR) Rule

Final CFPB rule, <u>January 10, 2014</u>, requires mortgage lenders to consider consumers' ability to repay loans *before* extending credit

 Excludes open-end credit, timeshare plans, reverse mortgages and certain temporary loans



#### **Key concepts of the new rule:**

- The creditor must make a reasonable and good faith determination that the consumer has the ability to repay the loan.
  - Mortgage borrowers must provide ample financial documentation; lenders must verify the documents.
  - In order to be approved for a particular home loan, the borrower must have sufficient income and assets to repay the loan.



#### At minimum, creditors must consider:

- 1. Current or reasonably expected income or assets
- 2. Current employment status
- 3. Monthly payment on the covered transaction
- 4. Monthly payment on any simultaneous loan
- 5. Monthly payment for mortgage-related obligations
- 6. Current debt obligations, alimony, and child support
- 7. Monthly debt-to-income ratio or residual income
- 8. Credit history

Creditors must *verify the information using* reliable third party records Appendix Q contains the standards for determining monthly debt and income.



Borrowers must be able to repay the mortgage:

- Lenders must make a reasonable and good faith determination
- Lender must review the borrower's available income and assets

Applicant must provide certain documents that show income and assets. These documents include, but are not limited to-

Bank statements IRS W-2 forms

Tax returns Payroll statements

See Appendix Q for documentation & calculation requirements

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#### Deceptive 'teaser rates' are prohibited

 The mortgage rate shown to a borrower cannot mask the true cost of the loan

# Mortgage lenders cannot measure the borrower's ability to repay the loan based on a teaser rate

- (A teaser rate is an introductory interest rate that is lower than the longterm rate. They are typically associated with adjustable-rate mortgage loans.)
- In determining a borrower's ability to repay the creditor must base that determination on the fully-indexed rate and the fully amortizing monthly payments, not the monthly payment during the introductory or teaser period.



# **Agency Reaction**



# Fannie Mae and Freddie Mac's Original Communication

Fannie Mae SEL 2013-06

Freddie Mac Bulletin 2013-16

# Ability to Repay or ATR and Qualified Mortgages

- Max loan term 30 years
- Must be fully amortizing
- Total fees/points not to exceed 3% of the loan amount (note there are some exceptions)

# Updates in Response to CFPB final rule on ATR (ability to repay)

- Retiring Mortgages with original maturities >30 years
- Retiring Prepayment PenaltyMortgages
- New Points & Fees Thresholds to replace the existing 5% threshold
- Updates requirements for HPML's on Relief refinance Mortgages and ARM's with Initial Periods of 7 or 10 years



#### **Fannie Mae**

#### ARM Qualifying Ratio in DU

#### **ARM Payment Shock**

ARMs that provide for low initial payments based on fixed introductory rates that expire after a short period of time and then adjust to a variable rate for the remaining term of the mortgage loan have the potential for payment shock. "Payment shock" refers to the impact on the borrower's ability to continue making the mortgage payments once the introductory rate expires. After the rate and payment increase, the borrower is subsequently faced with a large increase in monthly PITIA.

Lenders must limit the impact of any potential payment shock on an ARM with an initial fixed-rate period of five years or less by qualifying borrowers based on the greater of either:

- the note rate plus 2%, or
- the fully indexed rate with a fully amortizing repayment schedule (including taxes and insurance). The fully indexed rate equals the sum of the value of the applicable index and the mortgage margin.

See <u>B3-6-04</u>, <u>Qualifying Payment Requirements</u>, for additional information.

https://selling-guide.fanniemae.com/Selling-Guide/Origination-thru-Closing/Subpart-B2-Eligibility/Chapter-B2-1-Mortgage-Eligibility/Section-B2-1-4-Loan-Amortization-Types/1736854131/B2-1-4-02-Adjustable-Rate-Mortgages-ARMs-04-01-

2020.htm?SearchType=coveo&\_ga=2.153013689.1444952220.1595250900-

1639324681.1588016246#ARM.20Payment.20Shock

Genworth \*\*\*

#### **Freddie Mac**

#### Calculating Borrower ratios for ARMs

#### **(b)** Calculating Borrower ratios for ARMs

For all ARMs, the Borrower must be qualified as follows:

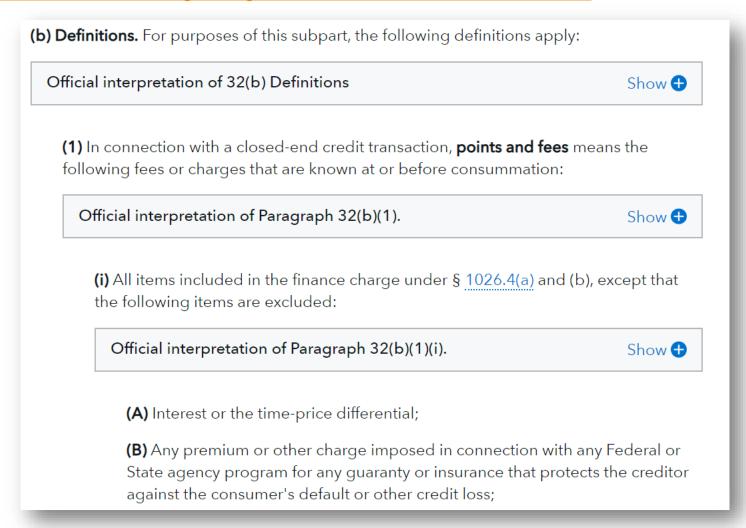
ARM Type	Borrower Qualified at
1/1 ARM 3/1 ARM 3/3 ARM 5/1 ARM 5/5 ARM	No less than the greater of the Note Rate plus two percentage points or the fully-indexed rate
7/1 ARM 10/1 ARM	For Mortgages with Application Received Dates prior to January 10, 2014, no less than the Note Rate.  For Mortgages with Application Received Dates on or after January 10, 2014, no less than the:  Note Rate for Mortgages that are not Higher-Priced Covered Transactions (HPCTs) or Higher-Priced Mortgage Loans (HPMLs)  Greater of the Note Rate or the fully-indexed rate for Mortgages that are HPCTs or HPMLs

https://guide.freddiemac.com/app/guide/content/a\_id/1000523



### **Additional Guidance**

https://www.consumerfinance.gov/eregulations/1026-32/2013-12125#1026-32-b





#### **Exemptions for refinance loans:**

-There is an exception to the ATR rule for homeowners who are trying to refinance out of a risky mortgage and into a more stable loan. Per the ATR rule, nonstandard loans with interest-only payments or negative amortization features can be refinanced under certain conditions without following the ATR requirements if lenders are refinancing the homeowner into a standard mortgage.



A Qualified Mortgage is a home loan that meets certain standards set forth by CFPB

Lenders that generate such loans will be presumed to have also met the ATR Rule mandated by the Dodd-Frank Act

The QM Rule, as defined by CFPB, is designed to create safer loans by prohibiting or limiting certain high-risk products and features

 Lenders that make QM loans will receive some degree of legal protection against borrower lawsuits, either in the form of a safe harbor or rebuttable presumption



Qualified Mortgages have different legal protections for a lender depending on whether the loan is a higher-priced transaction (APR exceeds the average prime offer rate for a comparable transaction by 1.5 percentage points or more).

- A higher-priced loan that is a QM has a rebuttable presumption of compliance with the ATR requirements, meaning the consumer can rebut the presumption by providing evidence that the creditor did not make a reasonable and good faith determination of the consumer's ability to repay.
- However, if the QM loan is not a higher-priced transaction (APR does not exceed APOR by 1.5%), the lender is provided a safe harbor from liability, meaning the loan is deemed to comply with the ATR requirements.



Generally, a QM loan has: (i) substantially equal monthly payments, (ii) a loan term <= 30 years,

(iii) points and fees that do not exceed 3%,

(iv) been underwritten using the maximum interest rate that may apply during the first 5 years (and with amortizing monthly payments),



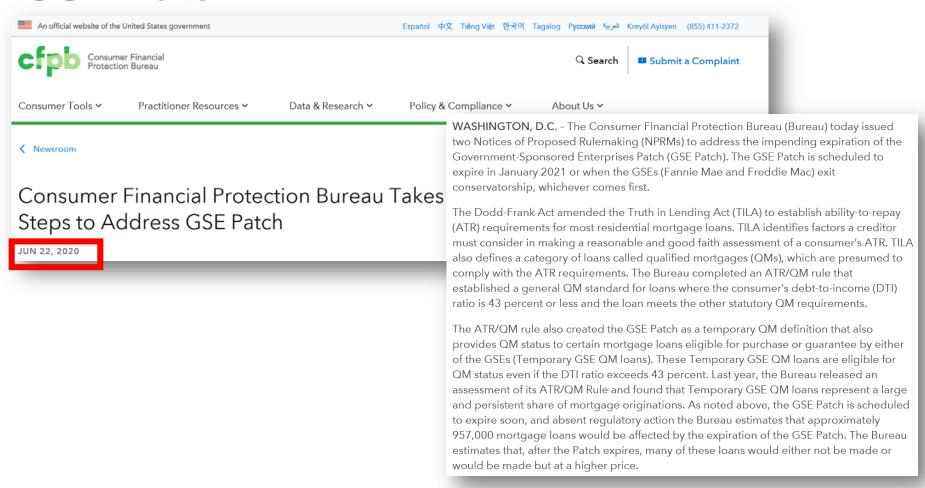
(v) the creditor considers and verifies the borrower's income, assets and debts in accordance with Appendix Q, and

(vi) a DTI that does not exceed 43%. However, for a transitional period, loans that are eligible for purchase by \*Fannie Mae or \*Freddie Mac, FHA, VA, USDA, Rural Housing Service, a mortgage is a QM loan if it meets conditions (i)-(iii) above. Note the loan only needs to be eligible for purchase; actual sale to Fannie/Freddie isn't required.

\*This provision, known as the GSE patch, is scheduled to expire no later than January 10, 2021



### **GSE Patch**



https://www.consumerfinance.gov/about-us/newsroom/cfpb-takes-steps-address-gse-patch/



## **Higher-Priced Mortgage Loan- HPML**

#### What is a "higher-priced mortgage loan?"

In general, a higher-priced mortgage loan is one with an annual percentage rate, or APR, higher than a benchmark rate called the Average Prime Offer Rate.

The Average Prime Offer Rate (APOR) is an annual percentage rate that is based on average interest rates, fees, and other terms on mortgages offered to highly qualified borrowers.

Your mortgage will be considered a higher-priced mortgage loan if the APR is a certain percentage higher than the APOR depending on what type of loan you have:

- **First-lien mortgages:** If your mortgage is a first-lien mortgage, the lender of this mortgage will be the first to be paid if you go into foreclosure. In general, a first-lien mortgage is "higher-priced" if the APR is 1.5 percentage points or more higher than the APOR.
- Jumbo loans: If your mortgage is a first-lien "jumbo" loan, it is generally "higher-priced" if the APR is 2.5 percentage points or more higher than the APOR.

https://www.consumerfinance.gov/ask-cfpb/what-is-a-higher-priced-mortgage-loan-en-1797/



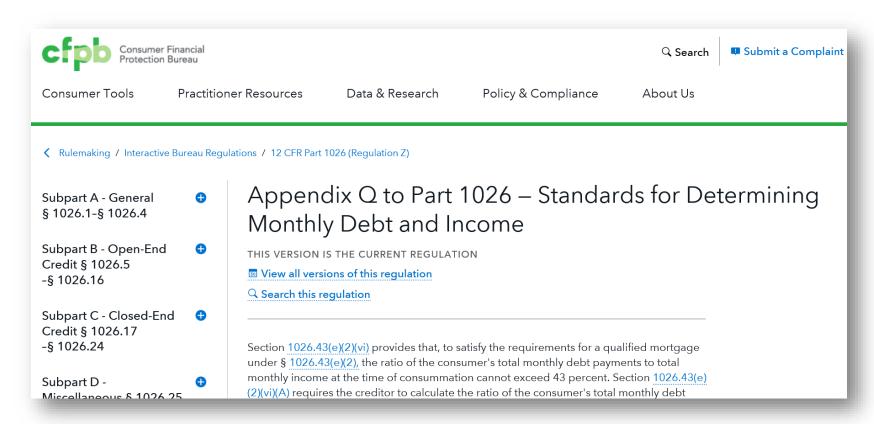
In the lead up to the crisis, too many consumers took on risky loans that they didn't understand. They didn't realize their debt or payments could increase, or that they weren't building any equity in the home.

Before the crisis, many consumers took on mortgages that raised their debt levels so high it was nearly impossible for them to repay the mortgage considering all their financial obligations



### **Appendix Q**

#### Provides additional guidance for determining Monthly Debt & Income



https://www.consumerfinance.gov/policy-compliance/rulemaking/regulations/1026/Q/



#### **Liability Exposure**

- -General TIL Damages
- -Statutory Damages
  - damages as set forth in TILA
- -Foreclosure Provision
  - a defense to a foreclosure action regardless of any statute of limitations on a private cause of action



### **CFPB General Comparison of ATR with QM**

General Comparison of Ability-to-Repay Requirements with Qualified Mortgages<sup>1</sup> This document reflects rules in effect on April 1, 2016.

	ATR Standard	General QM Definition	Agency/GSE QM (Temporary)	Small Creditor QM	Small Creditor Balloon QM <sup>2</sup>
Loan feature limitations	No limitations	No negative amortization, interest-only, or balloon payments	No negative amortization, interest-only, or balloon payments	No negative amortization, interest-only, or balloon payments	No negative amortization or interest-only payments
Loan term limit	No limitations	30 years	30 years	30 years	No more than 30 years, no less than 5 years
Points & fees limit	No limitations	3% <sup>3</sup>	3% <sup>3</sup>	3% <sup>3</sup>	3% <sup>3</sup>
Payment Underwriting	Greater of fully indexed or introductory rate <sup>4</sup>	Max rate in first 5 years	As applicable, per GSE or agency requirements	Max rate in first 5 years	Amortization schedule no more than 30 years
Mortgage-related obligations	Consider and verify	Included in underwriting monthly payment and DTI and DTI	As applicable, per GSE or agency requirements	Included in underwriting monthly payment and DTI	Included in underwriting monthly payment and DTI and DTI
Income or assets	Consider and verify	Consider and verify	As applicable, per GSE or agency requirements	Consider and verify	Consider and verify
Employment status	Consider and verify	No specific requirement, but Included in underwriting income and DTI <sup>7</sup>	As applicable, per GSE or agency requirements	No specific requirement, but Included in underwriting income and DTI <sup>7</sup>	No specific requirement, but Included in underwriting income and DTI <sup>7</sup>
Simultaneous loans	Consider and verify	Included in underwriting DTI	As applicable, per GSE or agency requirements	Included in underwriting DTI	Included in underwriting DTI
Debt, alimony, child support	Consider and verify	Consider and verify	As applicable, per GSE or agency requirements	Consider and verify	Consider and verify
DTI or Residual Income	Consider and verify	DTI ≤ 43 percent	As applicable, per GSE or agency requirements	Consider and verify	Consider and verify
Credit History	Consider and verify	No specific requirement, but may be included in underwriting debt and DTI <sup>8</sup>	As applicable, per GSE or agency requirements	No specific requirement but may be included in underwriting debt and DTI <sup>8</sup>	No specific requirement but may be included in underwriting debt and DTI <sup>8</sup>



Version 2.2, Published 03/2016 1

https://files.consumerfinance.gov/f/documents/201603\_cfpb\_atr-and-qm-comparison-chart.pdf



### http://www.consumerfinance.gov/regulations

March 2016



This guide has not been updated to reflect amendments made by the Economic Growth, Regulatory Relief, and Consumer Protection Act.

An updated guide will be posted when it's available.

# Ability-to-Repay and Qualified Mortgage Rule

Small entity compliance guide



S. 2155

# One Hundred Fifteenth Congress of the United States of America

AT THE SECOND SESSION

Begun and held at the City of Washington on Wednesday, the third day of January, two thousand and eighteen



https://www.congress.gov/bill/115th-congress/senate-bill/2155/text#toc-id85fe90d9cb9347b5be06fbbf343b0cdf

Genworth Mortgage Insurance

### **Genworth's QM Resources & Tools**





MI & RATES | UNDERWRITING & GUIDES | LOS & CONNECTIONS | GENWORTH TOOLKIT | TRAINING | OUR BLOG | ABOUT US

#### **TRID Resources**

We know MI partner support is important to you under **TILA-RESPA Integrated Disclosure (TRID)** - no disruption to workflows, clear and transparent pricing, and maintaining turn-time service levels.



#### Disclosing MI on Loan Estimate and Closing Disclosure

Instructions on disclosing mortgage insurance on the Loan Estimate and Closing Disclosure. Includes a grid for quick reference.



#### TRID FAOS

Answers to questions about TRID's impact on mortgage insurance loan processing.

#### **Qualified Mortgage (QM) Resources**

Handy resources to help you select the right Genworth QM-friendly mortgage insurance plan for you and your borrower.



#### MI Product Options for QM Points and Fees

We've provided a convenient table to help you identify which Genworth MI product best addresses your Consumer Financial Protection Bureau (CFPB) requirements for the OM Points and Fees 3% limit.



#### Understanding the QM Requirements

An overview of the QM Final Rule from the Consumer Financial Protection Bureau (CFPB) under the Dodd-Frank Wall Street Reform and Consumer Protection Act.



https://new.mortgageinsurance.genworth.com/regulatory-resources

QM vs. ATR



# Product Positioning & Points & Fees Considerations

Product positioning and marketing is focused on products that have limited to no implementation and Points and Fees impacts for customers.



### Qualified Mortgage (QM) Points and Fees MI Plan Options

At Genworth Mortgage Insurance, we are making it simple for you to identify the mortgage insurance product that addresses your needs for Consumer Financial Protection Bureau (CFPB) requirements for the Points and Fees limit of 3% under QM. Please refer to the table below for a summary of Genworth's premium plans and the impact on the calculation of points and fees.

Genworth Payment or Product Type	Excluded from Points and Fees Calculation	Notes and Considerations	
All Borrower-Paid Monthly Premium	<b>☑</b>	Periodic MI premiums, including any initial payment due at closing, are NOT included in points and fees calculation (per CFPB).	
All Borrower-Paid Annual Premium	<b>∠</b>	Periodic MI premiums, including any initial payment due at closing, are NOT included in points and fees calculation (per CFPB).	
Borrower-Paid Split and Single Premium (Refundable)	YES, up to 1.75%	Single and up-front Split Premiums up to the FHA premium rate (currently 1.75%), are excluded if the premium is refundable pro rata. Premiums above 1.75% are included in the points and fees calculation.	
All Lender-Paid Plans (Monthly, Singles, and Split Premiums)	<b>☑</b>	MI premium cost reflected in the Mortgage interest rate is not included in points and fees. APR to APOR test for high price loan would still apply.	
Housing Finance Agency (HFA) Programs including Monthly and Single Premiums	<b>₽</b> ′	QM rule exempts any premium charged for loans sold to a state agency.	
Borrower-Paid Single Premium (Non-Refundable)		Non-Refundable single premium is included in points and fees.	
Borrower-Paid Split Premium (Non-Refundable)		Non-Refundable portion of premium is included in points and fees calculation.	



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https://new-content.mortgageinsurance.genworth.com/documents/regulatory-resources/QM\_MIProductGrid201311\_0.pdf



## **Genworth Underwriting Guidelines**

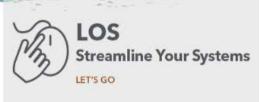




UNDERWRITING & GUIDES MI & RATES LOS & CONNECTIONS | GENWORTH TOOLKIT TRAINING **OUR BLOG ABOUT US** YOU-CENTRIC SI **Underwriting Guides &** Genworth Mortgage Insurance Credit Policy Updates **Regulatory Resources Contract Services** year! Underwriting **Underwriting Tips** Learn Rate Quote Sweepstakes More We're celebrating YOU in 2020 with opportunities to WIN BIG! Gift cards include: Wayfair, Target, Amazon, DSW, Home Depot | Prize levels: \$500, \$250, \$100, \$50









# Genworth Rate Express®





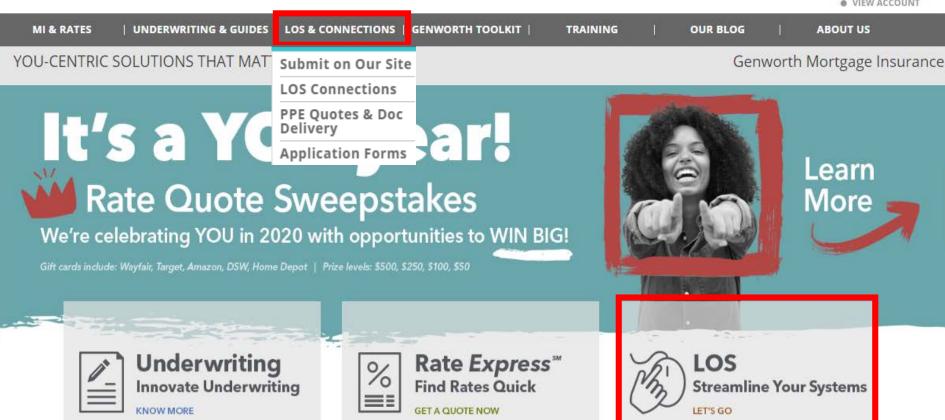
MI & RATES UNDERWRITING & GUIDES | LOS & CONNECTIONS | GENWORTH TOOLKIT | TRAINING **OUR BLOG ABOUT US** ITIONS THAT MATTER Rate Express Genworth Mortgage Insurance Rate Cards GenRATE a YOU year! MI Products About MI Learn Master Policy **Quote Sweepstakes** More Resources High LTV Refi Info ating YOU in 2020 with opportunities to WIN BIG! Tool Gift cards include: Wayfair, Target, Amazon, DSW, Home Depot | Prize levels: \$500, \$250, \$100, \$50 Underwriting LOS Rate Express™ Innovate Underwriting **Find Rates Quick** Streamline Your Systems KNOW MORE GET A QUOTE NOW LET'S GO



### **LOS Connections**

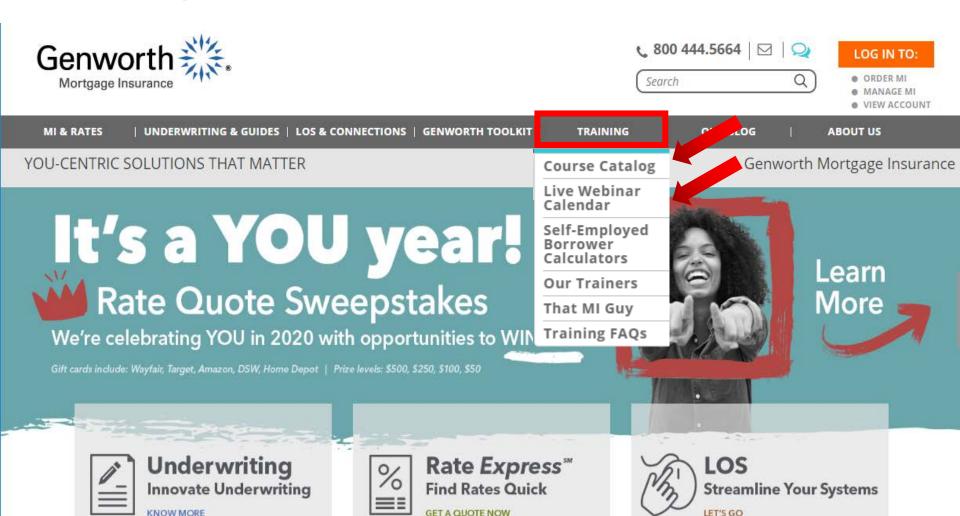








## **Training Tools and Information**





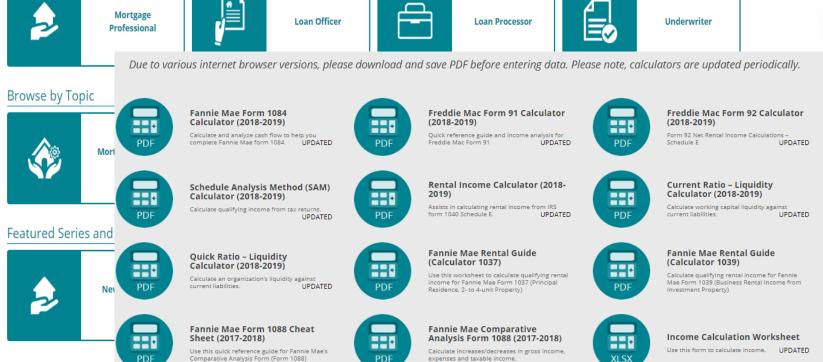
### **Training Tools and Information**

#### **Course Catalog**

Topic ✓ Search Training Courses

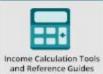
Genworth offers a comprehensive suite of training opportunities to boost your know-how, benefit your bottom line and ultimately best serve your borrowers. With more than 70 courses in our catalog, our team is here to help you stay up-to-date on the mortgage industry and regulatory environment. Classes are all offered at no cost to you. **Check out our new Featured Series below!** 







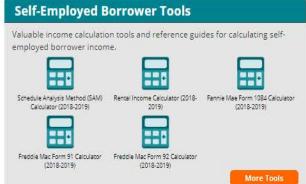






### **Additional MI Site Information**

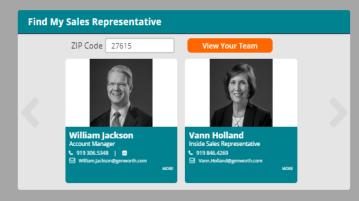














### Your Genworth Resources

- > ActionCenter®: 800 444.5664
- Your Local Genworth Regional Underwriter
- Your Genworth Sales Representative





### **Legal Disclaimer**

Genworth Mortgage Insurance is happy to provide you with these training materials. While we strive for accuracy, we also know that any discussion of laws and their application to particular facts is subject to individual interpretation, change, and other uncertainties. Our training is not intended as legal advice, and is not a substitute for advice of counsel. You should always check with your own legal advisors for interpretations of legal and compliance principles applicable to your business.

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Opportunities To Boost Your Know-How, Benefit Your Bottom Line, And Serve Your
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